

Supporting Service Member Benefits

We are dedicated to helping deliver timely and quality access of care for our underserved veterans.

Veteran Alliance USA is a 501(c)(3) focusing on better veteran healthcare outcomes in a Value Based Care Model to lower Medicare spending through coordinated care with the VA.



### **About Us**

- Veteran Alliance USA, a registered 501(c)(3) nonprofit organization, thats
  dedicated to improving the health outcomes of every veteran by
  employing the Value-Based Care Model.
- We have a team of experts available to ensure that every veteran is well informed of their VA health benefits and is shown the path to obtaining those benefits that they deserve.
- Our work includes helping veterans at no cost, to file claims and navigate the VA system successfully.
- We work closely with our partners in healthcare to create better outcomes for the care of our veterans.



# Problems worth solving

- Reducing hospital readmissions
- Achieving higher patient outcomes with cost share spending
- Increase efficiency to veterans' healthcare
- Community commitment
- Quality vs Quantity
- Equitable distribution of care
- Disparities in healthcare access and outcomes
- Educational outreach regarding eligibility for VA healthcare due to confusion and a lack of access for those who are eligible but unable to navigate the system.
- Fragmentation of care for veterans when veterans receive care both from VA and community providers
- Institutional Barriers in coordination of care
- Veterans require higher social service needs



## Our solutions

- Prioritize and personalize interventions
- Manage population health cost
- Continuum of Care partnerships
- Providing an equitable care distribution
- Identifying veterans
- Outreach and education
- Veterans helping veterans
- Easy VA enrollment process and access for veterans
- Eliminating barriers in VA bureaucracy
- Care Navigation
- Holding VA to cost share responsibilities
- One stop care for veterans



## Our Difference

- Increase efficiency to veterans' healthcare
- Community commitment
- Quality vs Quantity
- Equitable distribution of care
- Educational outreach regarding eligibility for VA healthcare due to confusion and a lack of access for those who are eligible but unable to navigate the system.
- Patient/Family engagement



# Competitive landscape

Competitors	How our solution is better
Knock offs	Original nonprofit agency not a copycat. We are experienced in value-based care and can offer risk sharing
Self Interest ancillary providers	Not disguised to market self interest ancillary services
The VA	We educate, communicate, and invested for better outcomes



## VA vs Medicare

VA	Medicare and Insurance
Flexible coverage and no capitation	Cap coverages of LOS
Expanded services	Limited only to skilled services and necessity
Housing options and social services	No housing or social services (results of why there is higher ER usage as housing and social services)
Financial programs to cover healthcare costs	No financial programs



## **Outreach Channels**

- Education Events for Providers and Veterans
- Partnerships with veteran organizations
- Partnership with veterans providers
- Enrollment sites



### **Enhanced Access to Care**

#### without an increase to Medicare

### Medicare FFS







- Respite Care
- Long term care
- Dental Care
- Routine Medical Exams
- Caregivers
- Adult Daycare
- Home safety modification for health needs
- Burial Expenses
- Incontinent Supplies
- Nutritionist Services
- Medical Transportation
- Paid Family Caregivers



- Social services (altcs, VA Pension, Placement)
- Enrollment to VA Programs
- Coordination of care
- Volunteer Services
- VA Hospice and Palliative care Coordination
- Community Resource Referrals
- Value Based Care
- Medicare Utilization
   Management
- Referrals of Veterans to Providers
- Veteran Outreach and Education
- Veteran Activities for Facilities

**Continuum of care:** Enhanced system of support that guides Veterans achieve their full scope of services while reducing the financial burden on Medicare.





HospitalizationPrimary and Specialty

Care

Outpatient care

Medical Supplies

Preventive Services

Pharmacy

Urgent Care

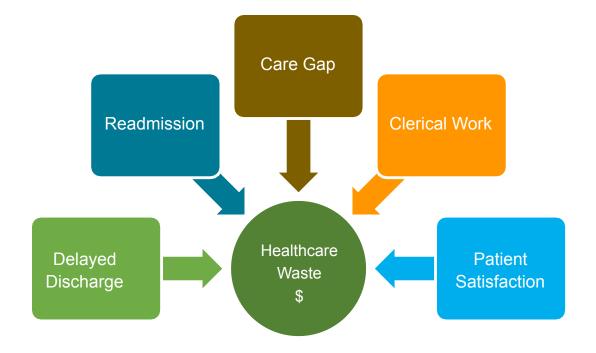
• Ambulance services

 Mental health/substance use disorders

### CURRENT SYSTEM

Healthcare benefits not being used to the fullest due to the lack of knowledge and fear of the unknown. Lead to;

- Delayed discharge / Access to care
- Readmission / Recidivism
- Care Gap
- Increased clerical Work
- Patient dissatisfaction





### **Veterans Healthcare Benefits**

Veterans healthcare benefits, provided by the Department of Veterans Affairs (VA), offer a standard health plan to eligible veterans, covering most care including primary care, specialist appointments, prescriptions, and some home healthcare, with no monthly premium but potential copays for non-service-connected conditions; the level of access and cost depends on factors like service history, disability rating, and income level, allowing veterans to receive free care for service-connected disabilities.

Key points about VA healthcare benefits:

#### **Eligibility:**

Myths that veterans must be service connected to receive healthcare benefits with the VA
 Priority Groups:

• Veterans are assigned a priority group based on their service history, disability rating, current healthcare conditions, or income.

#### Cost of Care:

• There is no monthly premium, veterans may need to pay copays for non-service-connected medical needs unless they meet catastrophic approval. We will get this approved.

#### **Service-Connected Care:**

 Veterans receive free VA healthcare for any illness or injury directly related to their military service disability

#### Care Options:

• VA healthcare includes access to but not inclusive of primary care providers, specialists, inpatient and outpatient services, mental health care, and prescription medications.

### **Community Care:**

 In some cases, veterans may be able to receive care from community providers outside the VA system if necessary services are not available within the VA network.

### **Significant Savings**

Ancillary services are the third largest segment of healthcare costs, representing about 30 percent of healthcare spending today. With today's rising expenses, these life-saving diagnostic, therapeutic and custodial services can often be an economical supplement or alternative to costly hospital and physician care. The VA pays for ancillary services by including them as part of a Veteran's overall healthcare coverage, meaning that if a VA primary care provider determines a service is necessary to support a Veteran's treatment, it will be covered under the VA health benefits system, with the VA reimbursing providers based on their fee schedule; this can include services like tests, therapy, rehabilitation, prosthetic items, and more, depending on the individual's needs.

### **Diagnostic Services**

- Audiology
- Cardiac Monitoring
- Laboratory Tests
- Mobile Diagnostic Services
- Radiology/Diagnostic
   Imaging
- Sleep Laboratory Services
- Telemedicine

### **Therapeutic Services**

- Allergy Services
- Behavioral and Mental Health
   Services
- Diabetes Education
- Dialysis
- Occupational Therapy
- Nutrition and Food Service
- Physical Therapy
- Speech Therapy
- Ventilator Services
- Wound Care

### **Custodial Services**

- Care Delivery Services
- Home Healthcare
- Home Infusion Care
- Hospice Care
- Medical Day Care
- Nursing Homes
- Private Duty Nursing



Thank You!

Contact US

